

## **Mankern Johal**

Key Account Manager, Defense  
Latecoere

Manny Johal is a seasoned professional with extensive experience in managing and optimizing defense programs within the aerospace and defense sectors. At Latecoere, Manny leads high-impact initiatives that enhance operational efficiency and drive strategic growth in our highly competitive and regulated industry.

With a strong background in defense program management, he has a proven track record of successfully collaborating with major defense contractors, including Lockheed Martin, BAE Systems, and Boeing Defense, Space & Security. His expertise includes overseeing complex defense projects, negotiating high-stakes contracts, and ensuring compliance with rigorous industry standards.

Manny is known for his adeptness at building and maintaining strategic partnerships, effectively managing cross-functional teams, and delivering innovative solutions that address the unique challenges of the defense sector. His commitment to excellence makes him a key asset in advancing defense program objectives and fostering robust industry relationships.